

RFP for “selection of Service Provider for Supply, Commissioning & Maintenance of the Integrated Dashboard for Real Time Data Monitoring and Analytics of Emission, Ambient Air, Effluent & River Water Quality Monitoring in Punjab” due on 15.11.2019

Response to the queries raised by firms during the pre-bid meeting held on 07.11.19

Sl. No.	Page No.	Clause No.	Clause as per RFP document	Query by various participants	Clarifications
1.	28	3.3 (Sr. no.2a)	The Service Provider should have a minimum turnover of Rs. 10.00 crores from IT based project with Software Application Development and Maintenance, Real Time Data Analysis Tools during any of the last 3 financial year 2016-17, 2017-18 and 2018-19 or Cumulative turnover should be at least 30 crores during the last 3 financial year.	<p>i). The service provider company should have an overall minimum turnover of Rs. 10 crores during any of the last 3 financial years 2016-17, 2017-18 and 2018-19. Kindly amend/delete the turnover in very specific IT based project & Software Application Development as the value of 10 Cr INR is very high and will lead to lesser participation.</p> <p>ii). We have a cumulative turnover of 30-40Cr annually for instrumentation supply, data-transfer and O&M. We can share audited financial reports for the same. We request you to kindly consider this for qualification or relax the qualification to 2-3Cr annually for IT based projects with Software Application Development and Maintenance.</p> <p>iii). Minimum turnover in a yr. is 10 cr. As per the project cost, this criteria is very high, please reduce the criteria to participate in tender.</p>	Corrigendum being issued seperately

Sl. No.	Page No.	Clause No.	Clause as per RFP document	Query by various participants	Clarifications
2.	29	3.3 (Sr. no. 4)	<p>The Bidder should be ISO 9001 certified for quality of development of data related software.</p> <p>The Bidder should have ISO 27001 certification for Information Security Management</p>	<p>The Bidder should be only ISO/TUV 9001-2015 certified. The ISO 9001 certified for quality of development of data related software as well as ISO 27001 certification for Information Security Management must be deleted as will lead to single party participation.</p>	<p>Existing clause is retained. As such, no amendment is required.</p>
3.	29	3.3 (Sr. no. 5)	<p>The Service provider should have minimum 40 IT Professionals as full time employee on last date of submission of bid. For this purpose, the term 'IT professional' means a person with a graduate degree or a higher qualification in Electronics/ Computer/ IT from a recognized university employed by the company.</p>	<p>i). Manpower Deployment for subject tendered project must be considered, which means 3-4 dedicated persons deployment for project execution. The team strength of bidder's office must be deleted as is not useful to know for the project, moreover, this clause restricts healthy competition.</p> <p>ii). Given scope of work can be done with 1-2 IT professional considering all the experienced vendors already have software developed for data-transfer. After installation support can be handled by 5-10 trained support engineers with professional technical qualification (B.Tech / B.E.). If same manpower you wish to maintain in the bid then please make it BE/B-Tech with IT/ Electronics/ Instrument /Computer science stream Also request you to consider the JV for Software technology from IT</p>	<p>Existing clause is retained. As such, no amendment is required.</p>

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4.	30	3.3 (Sr. no.9)	The service provider should have experience in hosting the services at NIC domain or any of the State data center or PSU data center with approved security audit report	We are already connected with more than 400 industries pan India. We are sending data to NIC servers and CPCB servers and State Servers. Request you to consider this experience for the same.	Existing clause is retained. As such, no amendment is required.
5.	30	3.3 (Sr. no.10)	The service provider should have experience in developing Mobile application development and should have deployed at least 2 Mobile Application in Play store and iOS App Store for Central Govt. Dept /State Govt Dept/ PSUs.	We have the capability to develop the App. But we do not have existing app for State / Central govt dept.	Existing clause is retained. As such, no amendment is required.
6.	37	4.3 (Sr. no. 5)	<p>Organization Environment Domain Expertise:</p> <p>No of Full Time Environment Professionals with relevant skills</p> <ul style="list-style-type: none"> • Minimum 1 Environment expert with minimum 10 years of Environment Domain experience with Masters or PhD degree (3 marks) • More than 1 Environment expert with minimum 10 years of Environment Domain experience with Masters or PhD degree (5 marks) 	Environment Expert: As of now we have not required expert. But if awarded the contract we will appoint an Environment Expert. Please consider this.	Existing clause is retained. As such, no amendment is required.

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7.	33	3.10	Earnest Money deposit (EMD) for an amount of Rs. 2,00,000.00 (Rupees Two Lakh Only) to be submitted in the form of DD to PSCST, payable at Chandigarh. Bids of the bidders, who have not paid the EMD as stipulated in this RFP, will be rejected by PSCST as non-responsive. No exemptions to this clause will be allowed.	Can we get the relaxation in this EMD, We are startup enterprises registered with DIPP. DIPP registered company always get the relaxation in EMD.	Existing clause is retained. As such, no amendment is required.
8.	35	4.3 (Sr. no. i)	Organization Strengths (Total Turnover for the last 3 years) <ul style="list-style-type: none"> • Turnover up-to 10 cr (1 mark) • Turnover up-to 30 cr (3 mark) • Turnover more than 30 Cr (5 mark) 	Here, PSCST is giving the marking and considering if turnover is less than 10 cr for the last 3 years and turnover more than 30 cr for the last 3 years If PSCST is asking for minimum 10 cr in a year and 30 cr for last 3 years; then how is it possible to give 1 mark for less than 10 cr turnover of last 3 years. Please clarify.	Corrigendum being issued seperately
9.	59	Annexure IX	A Brief technical proposal to be given by the bidder on Project Scope, understanding of the project, technologies proposed and other issues related to project including Technology Architecture, Project Plan, Project execution plan, Training Plan, Manpower deployment plan, Implementation Methodology Plan, Security Methodology and Plan, Issues and Risks in the implementation of the Project, Others, if any	We would like to submit that in the said RFQ, manpower deployment plan is asked for. However, it does not mention whether it is required to deploy the manpower at the site or the work can be done by deploying the manpower remotely.	Corrigendum being issued seperately